

Acronis Global Cyber Summit 2019

Fontainebleau, Miami
October 13 - 16

Acronis Cyber Platform

SB (Serguei Belousov)
Acronis CEO



Our Success with Platforms

Expertise in Building and Developing Profitable Platforms

Plesk

380k+ servers
11M+ websites
19M+ mailboxes

plesk

Odin

200+ marketplaces
27M subscriptions
\$1B+ revenue supported

Odin

Acumatica

5,200+ customers
140+ integrations
100%+ annual growth rate


Acumatica
The Cloud ERP

Acronis Cyber Platform

Customizable and Extendable Cyber Protection

APIs and SDKs

Set of APIs and SDKs for third-parties to develop custom solutions



Developer

Developer

Developer



Solutions Portal

Catalog of services and applications available on the platform

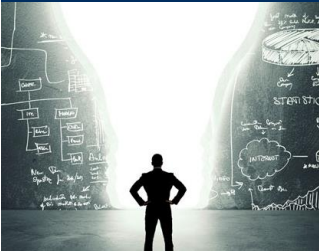


Acronis Cyber Platform for Partners

Building Profitable Cyber Protection Business

Broader Protection

Opportunities to acquire new customers



Lower churn

Stickiness through integration



Lower costs

Integration and automation of other tools



Upsell revenue

More services to sell to customers



New sales channel

Become an ISV and sell through the channel



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Stas Protassov
Acronis Chief Operating Officer & President

